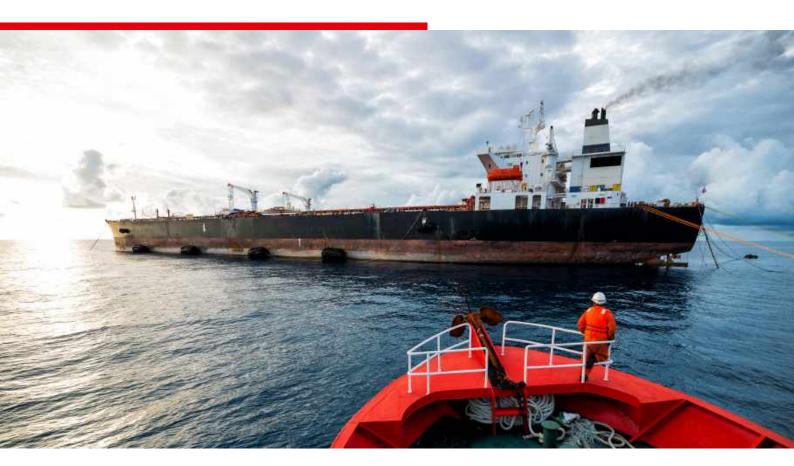




## **DEVELOPMENT & MANUFACTURE**

of maritime and industrial solutions



# About Us, Our culture & Values

**VEINLAND GmbH** was founded back in 2006 and develops **HW & SW systems** for ship owners, ship managers and charterers to assist them in collecting and displaying vessel operation data.

**VEINLAND's systems** collect, distribute and visualize digital, analogue, serial, visual as well as auditory data from the operation of ships and vessels.

The **product range** also includes power supply units, UPS systems, audio and video components, network and cyber security applications, data loggers and performance evaluation tools.

A mixture of both software and hardware allows us to become a niche in the market and fulfill clients' needs by providing tailor-made solutions. Today **VEINLAND** employs 40 staffs in 2 different office locations, with a number of interns, apprentices and graduates.

**VEINLAND** also works closely together with universities, schools and educational institution in the region, besides being actively and regularly present in various international exhibitions as well as conferences.

**VEINLAND** also provides support to teachers and educators in conducting lessons, participating in school activities such as "Girls' Day" and sponsors "Deutschlandstipendium" scholarships every year.



**VEINLAND GmbH** is involved in many different ways in the region.

In addition to annual **donations** of several thousand euros, it is committed to the **training and promotion** of youngsters. Various educational institutions benefit from the company's support.

Furthermore VEINLAND provides support in different ways to local sports clubs, traffic control authority, the Samaritan Federation, voluntary traditional clubs and organizations besides organizing workshops for the disabled in several regions.

**VEINLAND** is also one of the founders of Neuseddin Village Community Centre.









#### Developing innovative solutions

Our team consisting of highly qualified and experienced engineers and experts consistently develop solutions to fulfill all possible customer-specific requirements.

We provide support and solutions, ranging from development, design, construction to mass production and required approvals.



#### Manufacturing and Production

We offer a wide production spectrum as well as various choices of different production systems.

All products are assembled and tested in our own production facilities.

Apart from our own production, many components purchased from renowned suppliers, with whom we have built up strong business relationships over the years, are carefully selected to ensure the highest possible quality and reliability.



#### Service and Support

With our global network of trained service partners and the application of the most modern ways of communication, our customers greatly benefit from the unique range of consultation and maintenance services of the highest quality.

Speed, reliability and professionalism are the key to ensure efficient processes throughout the entire life cycle of the products.

VEINLAND provides a long-term-supply of spare parts and offer regular product training workshops.



#### Certification and Approval

The company and the processes are ISO 9001:2015 certified

Our products are also approved by the latest ISO and IEC standards, e.g. IEC60945, IEC61162 and IEC62616.



2006	Company was founded by DiplIng. Gerald Rynkowski on 25.08.2006
2007	First batch of <b>NMEA modules</b> received IEC60945 approval.
2008	Company received ISO 9001:2008 certification.  Made its first appearance at SMM Hamburg
2011	Awarded the <b>"Zukunftspreis"</b> (Future Award) by IHK Ostbrandenburg Completion of the development of <b>BNWAS</b> system
2012	Sales of 600 BNWAS systems Performance System installed on numerous vessels
2013	Procuring a CNC Milling Machine to widen the product range
2014	Begin of the construction work of the business premises extension
2015	Company certified according to ISO 9001:2015  Received "Oscar Award" for medium-sized companies Berlin Brandenburg
2016	10-year anniversary DVI-Extender VL-66213 received its approval
2017	Massive expansion of the <b>industrial segment</b> Acquired two smaller companies to <b>expand the</b> product portfolio
2018	IEC61162-460 Approval Standard received for <b>Gateway</b> and <b>Switch</b>
2019	NMEA Matrix received IEC61162-450 ed. 2 approval More than 800 German and international customers









Company Portfolio 5

## Company Portfolio

Our products are widely used to reduce operation costs and pollution impacts as well as to optimize vessel performance. Ranging from new PCBs to graphic surface design, the entire process is carried out and developed in-house. This allows us to come up with an extensive production spectrum, making us less dependent of suppliers while ensuring the highest quality of each and every product.

The constant pursuit of new ideas enables us to develop products that are unique to the world, namely NMEA Matrix, 4K-Video Distributors and network components with maritime approval standards. In the recent few years **VEINLAND** has built up a broad yet highly specialized product portfolio for every industrial environment and application. By making use of the newest technology we are able to provide customers tailor-made solutions.

#### Hardware

- cPCI/PCI cards
- Audio/Video systems, with up to 4K-Resolution
- Data loggers
- NMEA distributors, multiplexers and matrix
- ModBus RTU and ModBus TCP converter
- UPS systems
- Network components
- · Electrical switch cabinet

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#### Software

- Data evaluation via PIM Web-Office
- Display of Vessel Performance PIM-OBU
- · Visualization of data and signals received
- Replay systems for collected data
- Data Analysis software
- Vessel information systems

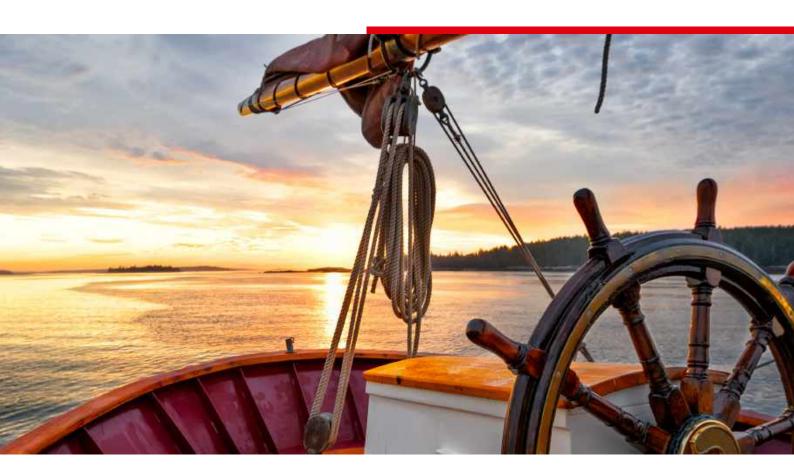


#### Clients-Specific-Development

- Controlling and Monitoring of LED
- Tank measurements for liquid
- Wind and weather systems
- Process automation
- Monitoring of tensile forces for cable pull systems
- System for audio data outputs



6 Our Philosophy



# Our Philosophy

"One source, multiple solutions" is VEINLAND's philosophy- providing a solution for different questions and needs, which exist in different markets.

Our **business areas** are divided into four levels:

Development and construction of hardware and software, which receives and processes digital and analogue system signals.

Development and production of hardware and software, which displays the information collected from digital and analogue system signals.

Developing and supporting complex management systems, which utilize the previously received and integrated system signals. Distributing and integrating other manufacturers' systems, which will further fulfill customers' needs and expectations of the overall VEINLAND's systems.

**VEINLAND** provides not only standardized solutions. In fact we provide support and assistance to clients from the very beginning- the development phase of the products. This is what makes innovation ideas of the customers possible.

Furthermore we develop our own system solutions, which can be used as a complete or a ready-to-use module by customers.

**VEINLAND** has a clear vision- to become the first point of contact for all working on innovative developments! Kontakt

# Contact us

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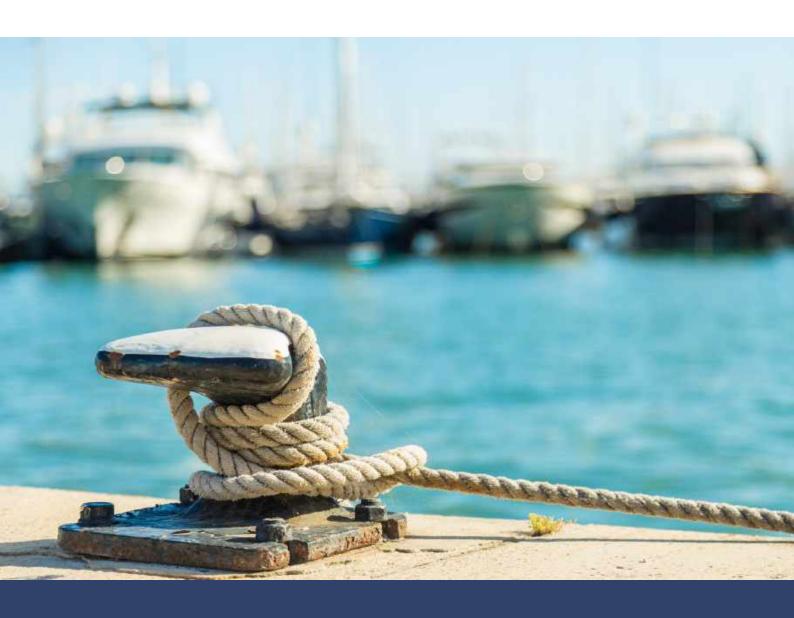




Managing Director Dipl.-Ing. Gerald Rynkowski



Sales Director Christoph Niendorf





www.veinland.net